



## *Developer Relationship Manager*

### *Position*

Leyline Renewable Capital is seeking a hardworking individual with a passion to learn, grow and contribute to support our Asset Management team. As a Developer Relationship Manager at Leyline, you will be the primary point of contact with Developers for active investments, tracking and supporting project progress, and working with internal teams to ensure loan compliance and mitigate risk. As a qualified candidate, you will have excellent communication and relationship management skills, a background in renewable energy, and a desire to work in an entrepreneurial environment.

### *Company*

By providing essential capital earlier in a project's life cycle than most other investors, Leyline Renewable Capital is changing the way renewable energy projects are developed and financed. We are a rapidly growing renewable energy finance company with an on-the-ground, real-world mindset. Our team includes experienced renewable energy development and finance experts who are motivated to accelerate the pace of green energy projects and reduce the world's carbon footprint.

As a company made up of citizens concerned with equity and justice, we recognize that we cannot achieve our goals without a diverse, empowered team. Please see our Statement on Equity [here](#). Instead of asking new team members to conform to our "culture", we strive to offer candidates an equitable and accessible recruitment process so that we can hire people who will continually transform our business and workplace culture.

### *Responsibilities*

Your responsibilities as a Developer Relationship Manager at Leyline will include:

- Managing our relationships with Developers for post-close investments, learning and adapting to each project's unique dynamics as their primary contact throughout the loan term
- Tracking quantitative and qualitative project progress within investments, monitoring status relative to expectations, internally flagging projects that are off track, and escalating troubled investments
- Collaborating with internal commercial leads and subject matter experts to problem solve as issues arise and executing on determined paths forward
- Working with other members of the Asset Management team to onboard deals into Leyline's document and data management system upon closing
- Working with Finance, Accounting, and Legal to:
  - Maintain collateral base and financial model
  - Approve milestone/progress-related draw requests
  - Ensure compliance with loan provisions

- Assess risk as a deal moves toward its maturity date
- Report on loan status, expected cash flows, and changes in risk profile
- Strategizing and implementing investment exit scenarios with Leyline's Managing Directors and Executive team
- You will report to Leyline's Director of Asset Management who, along with other Asset Management team members, will support your transition into this role

### *Requirements*

The ideal candidate will meet the following minimum criteria:

- Bachelor's degree and 2+ years' experience in renewable energy, or equivalent experience in a technical or project-development role
- Highly organized and motivated
- Excellent customer relationship and communication skills
- Critical thinker who sees the forest, the trees, and how they relate to each other
- Process-oriented team player who can manage multiple priorities and quickly adapt to rapidly changing deal demands
- Ideal candidate will have a drive to stay current on industry trends, news, and technologies
- High degree of curiosity, creativity, proactive mentality, and desire to work in entrepreneurial environment and join our mission to reduce greenhouse gas emissions
- Proficiency in MS Word, Outlook; and intermediate knowledge of at least one project management system, CRM, or similar.
- Available for periodic (approximately 0-3 days per month) travel to visit project sites once work-related travel is not restricted per pandemic guidelines

### *What we offer*

- Competitive compensation based on experience
- Flexible work-life balance, including paid time off and parental leave, on a team that is engaged, creative and intensely focused on achieving impact and excellence
- 401(k) account planning, support, and participation, including employer match
- Ownership stake in the company, so that you directly benefit when the company succeeds
- Full medical and dental benefits with vision and family coverage available
- Team-based approach that provide direct support, mentoring, skill sharing and backup to each team member
- Start-up culture that values respect and curiosity with opportunity to develop skills, lead new ventures and contribute to the mission of reducing carbon emissions through renewable energy
- Professional development opportunities paid for by company

**To apply for the Developer Relationship Manager position, please submit a resume and cover letter.**



Leyline Renewable Capital, LLC provides equal employment opportunities (EEO) to all employees and applicants for employment without regard to race, color, religion, sex, national origin, age, disability, sexual orientation, gender identity or expression, veteran status, or genetics. In addition to federal law requirements, Leyline complies with applicable state and local laws governing nondiscrimination in employment in every location in which the company has offices. This policy applies to all terms and conditions of employment, including recruiting, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation, and training.